

# THE ROAD AHEAD FOR THE SOCIAL SERVICE SECTOR

In preparation for the refresh of the Social Service Sector Strategic Thrusts (4ST), a five-year road map for the sector, we are partnering with the public, private and people sectors to re-imagine possibilities for the future.

We are at the start of the journey. Read on to find out what we have discovered from our research and engagement sessions.











## INSIGHTS TO KICK-START OUR JOURNEY

The COVID-19 pandemic has revealed gaps in our sector's preparedness and our agility to respond to a crisis situation. Social purpose entities have to change the way they operate and deliver social services.

Here are some thought starters we used to explore how we might better equip the social service ecosystem to meet changing social needs:



As user needs change and expectations towards service delivery increase, what is the **future of user empowerment and service delivery?** 



With a changing workforce and the evolving needs of the sector, how might we strengthen sector capability across all levels?



With greater emphasis on the use of data and digital transformation, how might these **enable the sector** to achieve its desired outcomes?



How might we **create and sustain** a more enabling ecosystem?

## **EMPOWERING INDIVIDUALS**

#### **TRENDS**



#### **CHANGING/SHIFTING SOCIAL NEEDS**

- Societal issues may increase in diversity and complexity
- Demographic changes (e.g. ageing population, smaller family units)
- Issues that **emerge** or are **exacerbated due to COVID-19** (e.g. mental health)
- Greater attention to social issues typically less discussed as a result of globalisation
- Changes to the economy (e.g. shrinking middle class), which may lead to downstream social issues



#### SHIFTING EXPECTATIONS IN SERVICE DELIVERY

- Improved user experience through integrated care
- Growing desire for users to voice their opinions and state their preferences
- Sector dynamics to be more user-driven than provider-driven
- Growing willingness to seek help for some needs



### **EMPOWERING INDIVIDUALS**

#### AREAS TO EXPLORE IN THE NEXT 4ST



#### **EMPOWERMENT**

- Provide choices in services to users
- Have clear operating models that encourage the adoption of empowerment practices
- Equip professionals with skills to adopt empowerment practices
- Strike a balance between user preferences and constraints faced by service providers
- Strike a balance between the responsibilities of the individuals and other entities in the community
- Measure adoption level and impact of empowerment practices



#### **TECH AS AN ENABLER IN SERVICE**

- Offer choices on both physical & virtual platforms to service users
- Use of Artificial Intelligence (AI) for smart division of work
  - Free up professionals to focus on intervention that tech cannot replace
  - Balance productivity with efficacy derived from human touch
- Improve digital literacy of service users and professionals to access virtual info and support systems more easily



#### **APPROACH TO DELIVERY**

- Continue efforts to tackle long-standing issues (e.g. financial support, access to services, employment, societal inclusion) faced by individuals and families needing support
- Make service delivery more person-centric, especially when considering the complex needs of diverse user profiles
- Detect needs early and put in place preventive measures
- Innovate services quickly to respond to and anticipate trends
- Harness resources across different stakeholders to tackle multi-faceted issues
- Proactively learning from past experiences, and adopting overseas and local best practices



#### **FUNDING AS A LEVER**

 Review and structure service and funding models to facilitate sector goals
 (e.g. empowerment practices, collaboration)



## **IMPROVING SECTOR CAPABILITY**

#### **TRENDS**



#### **CHANGING WORKFORCE, EVOLVING ORGANISATIONS**

- Need to increase manpower efficiency and maximise limited resources
- Changing demographics of workers with different expectations
- Individuals with diverse skill sets joining the sector
- **Gaps** in strategic HR, business process redesign, digital skills, project management and volunteer management



#### **IMPROVING SECTOR CAPABILITY**

#### **AREAS TO EXPLORE IN THE NEXT 4ST**



#### SECTOR PROFESSIONALS

#### **Employee skills**

- Equip staff with relevant skills

   (e.g. digital marketing, comms, IT, digital fundraising)
- Strengthen supervisory skills and practices to manage increasingly complex service users' needs
- Develop/strengthen competencies in strategic thinking, crisis management and leadership
- Expand existing competency frameworks to more roles

#### **Organisation development**

- Improve staff wellbeing and welfare
- Change management Equip whole organisation with right tools, skills and mindsets to keep up with changing times
- Build resilience and agility into the leadership pipeline
- Increase alignment within and across SSAs



#### **BOARD LEADERSHIP**

- Promote greater diversity
- Find the right composition (backgrounds, expertise, perspectives)
- Strengthen leadership capabilities



## VOLUNTEERS & STRATEGIC PARTNERS

- Grow volunteer pool by tapping on service users, seniors
- Leverage new volunteering trends

   (e.g. skills-based/virtual/micro volunteering)
- Retain existing volunteers and convert ad hoc volunteers to regular ones
- Use skilled volunteers to complement professional work
- Leverage community and ground-up movements to meet organisation's and service users' needs more effectively
- Partner strategically with corporate or other entities to tap on their expertise



## SECTOR CAPABILITY PLANNING & DEVELOPMENT

- Encourage rotation of talent in the ecosystem more freely
- Provide greater, long-term support for corporate functions (e.g. common manpower pool, higher quality consultants who understand sector needs)
- Continue **professionalising** the sector
- Empower SSAs to identify their own areas of need and improvement with tools (e.g. Digital Readiness Self-Assessment Checklist)



## **LEVERAGING DATA & DIGITALISATION**

#### **TRENDS**



#### **TECHNOLOGY**

- Accelerated digital transformation in service delivery
- Facilitated outreach to new service users who previously faced challenges accessing services in-person
- Increased utilisation of new technology (e.g. predictive AI) with data to identify and reach out proactively to those who need help



#### **LEVERAGING DATA & DIGITALISATION**

#### **AREAS TO EXPLORE IN THE NEXT 4ST**



#### **USE OF DATA**

#### Research/data sharing

- Increase sharing of research findings and data within the sector to help SSAs better detect needs and address gaps, improve coordination
- Facilitate more research in understanding the impact of technology on service users
- Sharing of best practices across different sub-sectors
- Continuously review data security and privacy concerns



#### **DIGITAL TRANSFORMATION**

#### **Diversity of digital solutions**

- Customise digital solutions to different needs (e.g. scale of operations, current capabilities)
- Establish common digital platforms that all SSAs can tap on
- Consider accessibility and user-friendliness of digital tools to support those in need, and for social service professionals

## **Supporting professionals** in their work

- Recruit committed professionals with tech expertise
- Augment manpower with the use of technology (e.g. robots), coupled with job redesign and staff reskilling and redeployment



### **ENABLING THE ECOSYSTEM**

#### **TRENDS**



## CHANGING FUNDERS AND DONORS' EXPECTATIONS AND BEHAVIOUR

- New forms of giving (e.g. online giving)
- Greater interest and involvement by corporates
- Diversion of resources to other sectors
- Overall drop in non-government funding for the sector



#### **GROWING AWARENESS OF SOCIAL ISSUES**

- Increased willingness to seek help
- Greater community giving towards social causes
- More community & ground-up movements
- Rise in volunteerism



#### **ENABLING THE ECOSYSTEM**

#### AREAS TO EXPLORE IN THE NEXT 4ST



## FUNDING & RESOURCE SUSTAINABILITY

#### **Funding models and structure**

- Review funding support for corporate headcounts
- Review current funding models and guidelines to encourage collaboration, empowerment and effective use of resources
- Support SSAs to reconsider business models (e.g. partnering with corporates, other income-generating activities)
- Examine the future of philanthropy

#### **Resource optimisation**

• Explore ways to **optimise resources** (e.g. money, space, manpower)

## Managing expectations and requirements of funders

- Improve measurement and articulation of impact
- Improve mutual understanding of funders' and fundees' work and



## PARTNERSHIPS & COLLABORATION

#### Harnessing strengths of partners

- Review roles of different players in the ecosystem to identify how to leverage unique strengths to balance out weaknesses and mitigate risks
- Consider how existing players can better work with corporates, social tech businesses, art-related groups, ground-up movements, etc.
- Help different players to navigate the sector and collaborate
- Develop alliances amongst key stakeholders for cross-cutting issues

## Creating a more conducive environment for collaboration

- Steer existing platforms and initiatives to facilitate collaboration
- Manage tension between collaboration (to better serve users, leverage each other's resources) and competition (same resources, target groups, opportunities)
- Establish common goals across the sector to unite stakeholders
- **Greater use of levers** to incentivise collaboration





## WE LOOK FORWARD TO SEEING YOU AT THE SOCIAL SERVICE SUMMIT 2021!



FIND OUT MORE ABOUT
THE SOCIAL SERVICE SECTOR
STRATEGIC THRUSTS (4ST)



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